

DATE: March XX, 2006

TO: All Political Subdivisions

FROM: Brenda L. Decker, Chief Information Officer

RE: Enterprise Agreements for IBM Software, Hardware Maintenance and Software Maintenance

The purpose of this memo is to invite political subdivisions to participate in one or more enterprise agreements for IBM software, hardware maintenance and software maintenance.

In an effort to insure that government is receiving the best possible pricing, the Department of Administrative Services has entered into the following agreements with IBM:

- ELA (Enterprise License Agreement) for software licenses;
- CHIS (“Contract Handling International Solution”) for hardware maintenance, and
- SWMA (Software Maintenance Agreement) for OS software maintenance.

Eligible products include Monthly Licensed Charge (MLC) products, One Time Charge (OTC) licensed products, Host One Time Charge (mainframe, System 390, z-series), Distributed One Time Charge (Passport products), Hardware Maintenance Renewals (I-Series, P-Series, and mainframes) and OS Software Renewals (I-Series and P-Series).

Last year the State received a 12.5% discount on IBM software products (excluding mainframe software), 4.3% discount on IBM mainframe software, 12.2% on hardware maintenance and 12.5% on OS software maintenance. These agreements include the ability to extend the pricing to political subdivisions of government. Since the discounts each year depend on several factors, including total volume and the amount of new purchases, we believe that by collaborating with political subdivisions we can all lower our costs.

If you are interested in participating or have further questions, please contact Steve Schafer (402/471-4385, or email at slschafe@notes.state.ne.us), by April 15. Further information about these enterprise agreements is available on our web site at: http://its.ne.gov/it_fin_serv/procurement/ibm_contracts.html.